

Image: SkillsUSA and the second stateCareerSkillsUSA and the second stateFoundations







- Essential Questions
 - In what ways can communication positively and negatively affect work performance?
 - What situations require the use of professional communication?
 - What methods of communication are used in the workplace?

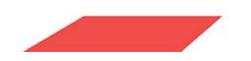






- Students will understand...
 - Professional communication must occur in faceto-face conversations, e-mails, social networking messages, text messages, letters and phone calls.
 - Professional communication requires attention to the details of messages we send and receive.
 - Professional communication includes words either spoken or written as well as non-verbal body signals.
 - Professional communication with teammates, supervisors and customers requires thoughtful effort and awareness of self and others.







- Students will know...
 - Different communication methods can be used to communicate a variety of content to a variety of people.
 - They must commit to using professional communication, even during times when others do not communicate professionally with them.







- Students will be able to...
 - Determine when it is appropriate to use e-mails, phone calls, face-to-face conversations, text messages and social networking personal messages to communicate within the workplace.
 - Evaluate a workplace e-mail to determine its purpose and components.
 - Write a workplace e-mail to address specific content to a specific audience using identified e-mail components.



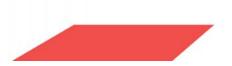






Why do people communicate within the workplace?









- Objectives:
 - Determine when it is appropriate to use e-mails, phone calls, face-to-face conversations, text messages and social networking personal messages to communicate within the workplace.
 - Evaluate a workplace e-mail to determine its purpose and components.
 - Write a workplace e-mail to address specific content to a specific audience using identified e-mail components.









Content

The information included within the communication. The purpose of communicating.

Context

The method within which the content is included. The vehicle for delivering content.



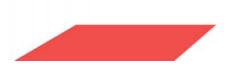






Notes, Facts, and Quotes	Reflections and Observations	Compare/Contrast



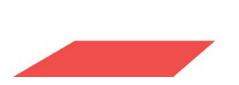






- How do appropriately communicated messages affect relationships?
- How do they affect a team's ability to work productively?
- How do inappropriately communicated messages affect relationships and team productivity?
- How does our communication style
 affect our personal image?



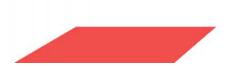






Sample of Content + Context Connection Chart









Email components

- Greeting
- Pleasantry
- How you got their details
- Reason for message
- Body Topic 1
- Body Topic 2
- Closing line
- Signature









Email Etiquette Checklist

- □ What information sticks out to you?
- What information is new?
- What did you already know?
- How will the information be useful to you as you write workplace e-mails?









Social Media

- What do you notice about the tone of the posts?
- How can you tell what the tone is?
- How did the posts affect people not in direct relationship with the posts?
- How do you know?
- What would an employer think about the posts if the posts created the first impression for the potential employee (the maker of the post)?









- Keep your voice, facial expressions, body gestures and posture pleasant, as though the person you are speaking with were sitting across the table from you.
- Indicate that you understand what the concerns of the customer are by repeating to them what you hear them say and by asking clarifying questions.
- Empathize with the frustration of the customer by stating that you understand their frustration.
- Offer to help. Provide the customer with action steps for them to take or action steps you will take to help them. These action steps might include a phone call to a manager, transferring the phone call to someone who you know can help or offering a compensation if you are permitted to do that by management.
- Thank the customer for their time and for sharing their product review with you.









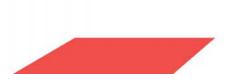
Describe what you did for the day.

nterpret what you learned.

Evaluate the effectiveness and usefulness of what you learned.

Plan how the learning will be useful to you in the future.











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